#### BINH THANH IMPORT EXPORT PRODUCTION & TRADE JOINT STOCK COMPANY Financial Statement

370 Bach Dang Str., Ward 14, Binh Thanh Dist., Hochiminh city

For the fiscal year ended 31st March 2008

# BALANCE SHEET

As of 31st March 2008

	715 UJ .	orst march 200	Unit: VND	
Items	Code	EXP	03/31/2008	01/01/2008
ASSETS				
A. CURRENT ASSETS (100 = 110 + 120 +				
130 + 140 + 150)	100		326,822,754,126	335,759,685,628
I. Cash and cash equivalents	110	1	21,380,488,328	13,289,864,283
1. Cash	111		21,380,488,328	13,289,864,283
2. Cash equivalents	112		-	-
II. Short-term financial investments	120	2	165,879,505,300	197,148,366,667
1. Short-term investments	121		165,879,505,300	197,148,366,667
2. Provision for devaluation of short-term investments (*)	129		-	-
III. Receivables	130		82,784,636,460	74,184,844,374
1. Trade accounts receivable	131		33,109,965,221	51,355,259,654
2. Advances to supplier	132		50,241,219,537	23,402,137,721
3. Short-term internal receivables	133		-	-
progress	134		-	-
5. Other receivables	138	3	278,474,154	272,469,451
5. Provision for bad receivables (*)	139	4	(845,022,452)	(845,022,452)
V. Inventories	140	5	42,169,918,090	39,551,620,574
. Inventories	141		42,169,918,090	39,551,620,574
2. Provision for devaluation of inventories (*)	149		-	-
V. Other current assets	150		14,608,205,948	11,584,989,730
. Current prepaid expenses	151		2,550,000	
2. VAT deductiable	152		14,178,524,158	11,187,347,549
3. Tax and accounts receivable from State budget	154		-	-
4. Other current assets	158		427,131,790	397,642,181
B. LONG-TERM ASSETS				
(200 = 210 + 220 + 240 + 250 + 260)	200		52,109,741,308	48,593,372,608
I. Long-term receivables	210		-	-
L Long-term receivables from customers	211		-	-
2. Capital receivable from subsidiaries	212		-	-
3. Long-term inter-company receivables	213		-	-
4. Other long-term receivables	218		-	-
5. Provision for long-term bad receivable (*)	219		-	-
ASSETS				
I. Fixed assets	220	6	44,985,178,564	41,306,886,804
. Tangible fixed assets	221		16,060,285,034	16,350,613,806
- Historical cost	222		29,963,819,798	29,655,988,867
- Accumulated depreciation (*)	223		(13,903,534,764)	(13,305,375,061)
2. Finance leases fixed assets	224		-	-
- Historical cost	225		-	-
- Accumulated depreciation (*)	226		-	-
3. Intangible fixed assets	227		136,800,000	136,800,000
- Historical cost	228		136,800,000	136,800,000

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370 Bach Dang Str., Ward 14, Binh Thanh Dist., Hochiminh city

For the fiscal year ended 31st March 2008

# BALANCE SHEET As of 31st March 2008

	115 UJ C	518t Warch 200	0	Unit: VND
Items	Code	EXP	03/31/2008	01/01/2008
- Accumulated depreciation (*)	229		-	-
4. Construction in progress expenses	230	7	28,788,093,530	24,819,472,998
III. Property Investment	240		-	-
- Historical cost	241		-	-
- Accumulated depreciation (*)	242		-	-
IV. Long-term financial investments	250	8	5,741,578,152	5,741,578,152
1. Investment in subsidiary company	251		-	-
2. Investment in joint venture	252		20,000,000	20,000,000
3. Other long-term investments	258		5,721,578,152	5,721,578,152
4. Provision for devaluation of long-term finance investment (*)	259		-	-
V. Other long-term assets	260	9	1,382,984,592	1,544,907,652
1. Long-term prepaid expenses	261		1,382,984,592	1,544,907,652
2. Deferred income tax assets	262		-	-
3. Others	268		-	-
TOTAL ASSETS (270 = 100 + 200)	270		378,932,495,434	384,353,058,236
CAPITAL SOURCE				
A . LIABILITIES (300 = 310 + 320)	300		40,605,725,775	51,145,109,412
I. Current liabilities	310		39,296,344,361	49,835,727,998
1. Short-term borrowing and debts	311	12	11,119,888,446	26,386,003,786
2. Trade accounts payable	312		17,856,603,591	13,890,623,599
3. Advances from customers	313		1,597,964,776	770,546,042
4. Taxes and liabilities to State budget	314	10	1,651,938,144	6,151,610,510
5. Payable to employees	315		4,129,015,543	
6. Payable expenses	316		570,072,209	-
7. Accounts payable-Affiliate	317		-	-
8. Payable in accordance with contracts in progress	318		_	-
9. Other short-term payables	319	11	2,370,861,652	2,636,944,061
10. Provision for current liabilities	320		-	-
II. Long-term liabilities	330		1,309,381,414	1,309,381,414
1. Long-term accounts payable-Trade	331		-	-
2. Long-term accounts payable-Affiliate	332		_	-
3. Other long-term payables	333		-	-
4. Long-term borrowing and debts	334		-	-
5. Deferred income tax	335		-	-
6. Provision for unemployment benefit	336		1,309,381,414	1,309,381,414
7. Provision for long-term liabilities	337		-	-
<b>B</b> . OWNER'S EQUITY $(400 = 410 + 420)$	400	13	338,326,769,659	333,207,948,824
I. Capital sources and funds	410		337,463,965,335	332,097,351,493
1. Paid-in capital	411		102,198,180,000	102,198,180,000
2. Capital surplus	412		153,910,785,047	153,910,785,047
3. Other capital of owner	413		, -, -, -, -	, , ,

# BINH THANH IMPORT EXPORT PRODUCTION & TRADE JOINT STOCK COMPANY Financial Statement

370 Bach Dang Str., Ward 14, Binh Thanh Dist., Hochiminh city

For the fiscal year ended 31st March 2008

# BALANCE SHEET As of 31st March 2008

				Unit: VND
Items	Code	EXP	03/31/2008	01/01/2008
4. Treasury stock	414		(1,070,000,000)	-
5. Assets revaluation difference	415		-	-
6. Foreign exchange difference	416		-	-
7. Investment and development funds	417		19,601,779,793	19,601,779,793
8. Financial reserve fund	418		3,920,746,742	3,920,746,742
9. Other fund belong to owner's equity	419		-	-
10. Retained after-tax profit	420		58,902,473,753	52,465,859,911
11. Capital for construction work	421		-	-
II. Budget sources	430	13	862,804,324	1,110,597,331
1. Bonus and welfare funds	431		862,804,324	1,110,597,331
2. Budgets	432		-	-
3. Budget for fixed asset	433		-	-
TOTAL RESOURCES	440		378,932,495,434	384,353,058,236

#### OFF BALANCE SHEET ITEMS

Items	EXP	########			01/01/2008
1. Leasehold assets		-			-
2. Materials and goods kept or pro	ocessed for others	-			-
3. Goods deposited by others		-			-
4. Bad debts already treated		-			-
5. Foreign currencies					
- USD					690,309.0
- EUR					2.5
6. Estimates for non-business and		-			-
project expenditure					
		Date m	nonth	2008	
Preparer	Chief Accout	tant		Director	

Nguyễn Quang Đức

Nguyễn Thị Thu Vân

Nguyễn Gia Vinh

#### BINH THANH IMPORT EXPORT PRODUCTION & TRADE JOINT STOCK COMPANY

370 Bach Dang Str., Ward 14, Binh Thanh Dist., Hochiminh city

Form No. B02a-DN

Tel: : 08 - 5108508 Fax: 08 - 5510585

## **INCOME STATEMENT**

Quarter I / 2008

Unit: VND

Items	Quar	ter I	Accumulation			
	Current year	Current year Previous year		<b>Previous year</b>		
1. Revenue of sales and services	106,446,307,802	115,783,006,470	106,446,307,802	115,783,006,470		
2. Deductions	90,000,000		90,000,000			
3. Net sales and services	106,356,307,802	115,783,006,470	106,356,307,802	115,783,006,470		
4. Cost of goods sold	94,730,611,567	102,503,235,649	94,730,611,567	102,503,235,649		
5. Gross profit	11,625,696,235	13,279,770,821	11,625,696,235	13,279,770,821		
6. Financial Income	4,441,875,187	191,803,740	4,441,875,187	191,803,740		
7. Financial Expenses	1,372,804,157	443,480,482	1,372,804,157	443,480,482		
- Include: Interest expense	446,866,630	284,308,363	446,866,630	284,308,363		
8. Selling Expenses	3,364,533,003	2,975,668,598	3,364,533,003	2,975,668,598		
9. General and Administrative Expenses	3,430,559,519	2,838,858,444	3,430,559,519	2,838,858,444		
10. Net operating profit	7,899,674,743	7,213,567,037	7,899,674,743	7,213,567,037		
11. Other Income	228,003,809	561,000,563	228,003,809	561,000,563		
12. Other Expenses		11,785,732		11,785,732		
13. Other profit	228,003,809	549,214,831	228,003,809	549,214,831		
14. Profit before tax	8,127,678,552	7,762,781,868	8,127,678,552	7,762,781,868		
15. Current corporate income tax expenses	1,625,535,710	1,552,556,374	1,625,535,710	1,552,556,374		
16. Deferred corporate income tax expenses						
17. Profit after tax	6,502,142,842 6,210,225,494 6,502,142,842		6,210,225,494			
18. Earning per share	636	1,365	636	1,365		

25th of April 2008

**GENERAL DIRECTOR** 

NGUYEN GIA VINH

370 Bach Dang Str., Ward 14, Binh Thanh Dist., Hochiminh city For the fiscal year ended 31st March 2008

#### **CASH FLOW STATEMENT**

(Indirect method)

*Quarter I / 2008* 

		Unit: VND	
Items	EXP Current year	<b>Previous</b> year	
I. CASH FLOWS FROM OPERATING	ACTIVITIES:		
1. Profit before tax	8,127,678,552	7,762,781,868	
2. Adjustment in accounts	(2,364,686,900)	719,495,682	
- Fixed assets depreciation	728,193,654	643,305,935	
- Provisions	-		
- Unrealized foreign exchange difference lo	oss/gain 619,700,511	(11,464,552)	
- Loss/gain from investment	(4,159,447,695)	(196,654,064)	
- Interest expenses	446,866,630	284,308,363	
3. Operating profit before the changes			
of current capital	(12,562,270,200)	(5,767,596,511)	
- Changes in accounts receivable	(11,590,968,695)	(13,582,029,603)	
- Changes in inventories	(2,618,297,516)	7,426,356,094	
- Changes in trade payables (exclude			
interest payable, income tax payable)	7,977,373,008	1,744,366,319	
- Changes in prepaid expenses	159,373,060	233,350,040	
- Paid interest	(446,866,630)	(284,308,363)	
- Paid corporate income tax	(6,017,685,313)	(1,590,602,516)	
- Other receivables	288,123,893	591,000,563	
- Other payables	(313,322,007)	(305,729,045)	
Net cash provided by (used in) operating a	activities (6,799,278,548)	2,714,681,039	
II. CASH FLOWS FROM INVESTING	ACTIVITIES:		
1. Cash paid for purchase of capital			
assets and other long-term assets	(4,406,485,414)	(3,591,314,581)	
disposal of capital assets and other long-			
term assets	228,003,809	187,272,727	
3. Cash paid for lending or purchase debt			
tools of other companies			
4. Withdrawal of lending or resale debt			
tools of other companies			
5. Cash paid for joining capital in other con	npanies (80,000,000,000)	(2,250,000,000)	
6. Withdrawal of capital in other companies	s 111,268,861,367		
7. Cash received from interest, dividend			
and distributed profit	4,135,638,171	21,167,069	
Net cash used in investing activities	31,226,017,933	(5,632,874,785)	

## **III. CASH FLOWS FROM FINANCING ACTIVITIES:**

1. Cash received from issuing stock,

other owners' equity

## CASH FLOW STATEMENT (Indirect method)

Quarter I / 2008

					Unit: VND
Items	EXP	Current year		Previo	ous year
2. Cash paid to owners' equity,					
repurchase issued stock		(1,070,000,000)	)		
3. Cash received from long-term and shore	t-term borrowings	13,570,269,500			
4. Cash paid to principal debt		(28,836,384,840)	)	43,4	401,027,040
5. Cash paid to financial lease debt				(39,	597,097,280)
6. Dividend, profit paid for owners					
Net cash (used in) provided by financing	activities	(16,336,115,340)		3,0	803,929,760
Net cash during the period		8,090,624,045		:	885,736,014
Cash and cash equivalents at beginning	of year	13,289,864,283		4,	707,099,398
Influence of foreign exchange fluctuation					
Cash and cash equivalents at end of year	r	21,380,488,328		5,	592,835,412
		Date	month	2008	
Preparer	Chief Accoutant		Director		

Nguyễn Quang Đức

Nguyễn Thị Thu Vân

Nguyễn Gia Vinh